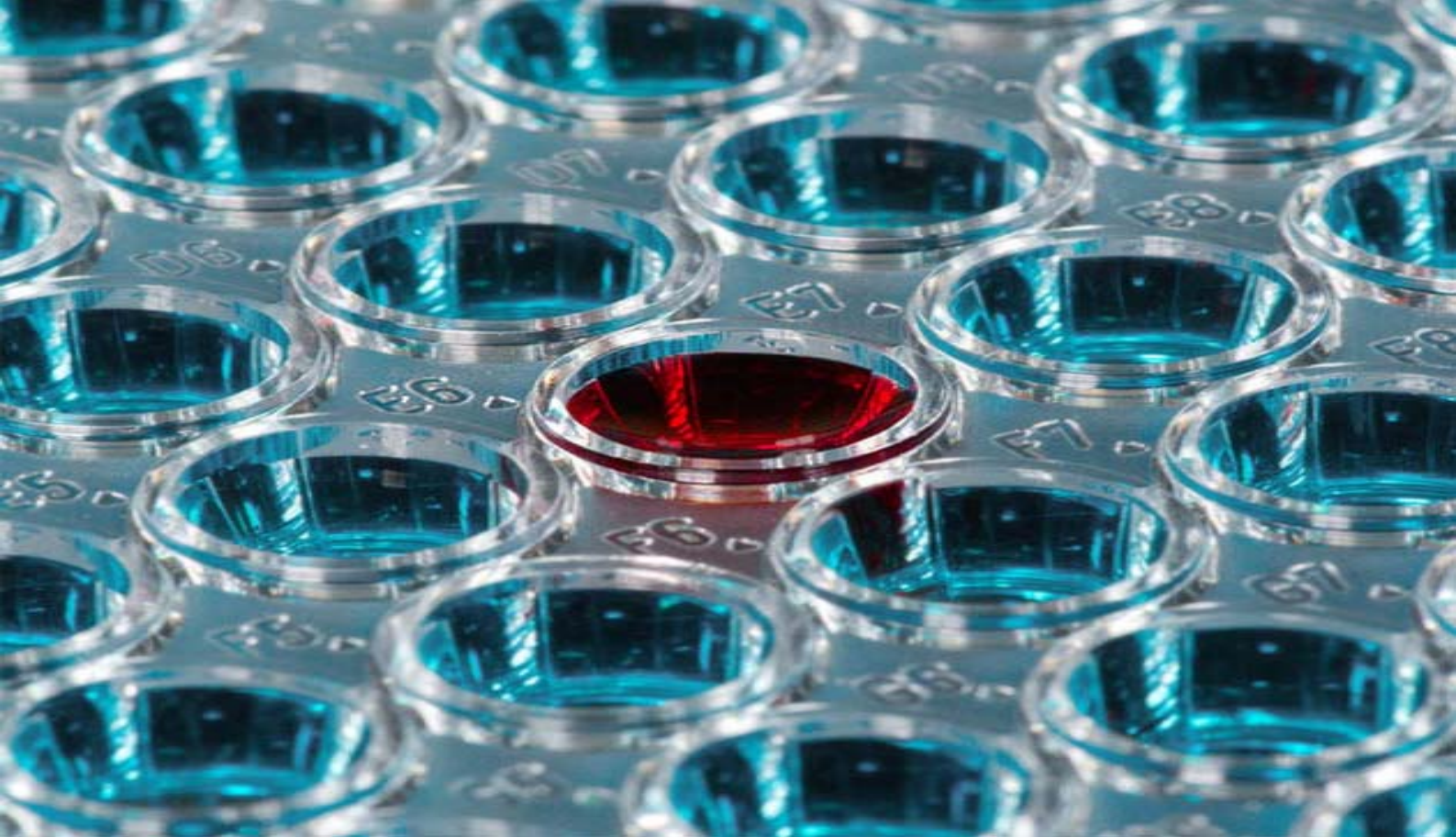




INNOVAE SOLUTIONS | OUTSOURCING CONSULTANCY

Innovae Solutions is a leading outsourcing consultancy uniquely positioned as the commercial partner of choice for international small and medium sized pharmaceutical and biotechnology and contract manufacturing companies (CRAMs).



SERVICES AVAILABLE

STRATEGY AND FEASIBILITY

- Identifying the CRO's in your functional area
- Investigating the options available
- Estimating the likely costs and time scales
- Identifying the CRO and their credentials

SELECTION AND EVALUATION

- Evaluation of objectives, SLA'S and costs
- Objectives, access to technology and resources
- Evaluating the vendor through their proposals, presentations and reference.

CONTRACT MANAGEMENT

- Eliminate potential breach of contract situations
- Contract types, incentives and negotiating
- Contract deliverables and obligations
- Develop, implement and manage a contract change control process

PROJECT MANAGEMENT

- Review project plan and provide input to the client
- Provide input and guidance to the implementation plans
- Evaluate vendor performance, service level agreements

EXPLORE YOUR BUSINESS POTENTIAL

Innovae Solutions: Profile

Innovae Solutions provides professional outsourcing consultancy services for various small and medium sized companies. We are committed to excellence and bring fresh, creative minds to your situation. We would like to offer you the opportunity to make a positive difference to your business portfolios. We provide external resources to your operations to help reduce cost by redesigning operations, implementation of industry best practices, economy of scale and manpower.

What we can offer

We provide a range of benchmarking services to SME's designed to help to build a business case for change. We provide expert counselling at all stages of the outsourcing lifecycle, including strategy, planning, change management, communications, transition, full implementation, management and governance. We ensure that you make the right moves, in the right order at the right time, means having the right resources, in the right location, at the right cost.



ADVANTAGES OF OUTSOURCING

PATIENT RECRUITMENT

- Wide population base providing a great crosssection of many diseases and without much exposure to drugs

INTERNATIONAL QUALITY

- Access to world-class capabilities and service delivery is a key success factor for implementing global sourcing strategies

TECHNOLOGY INFRASTRUCTURE

- Access to technology through external resources

COST

- Can deliver cost savings of up to 50%, while maintaining excellent quality

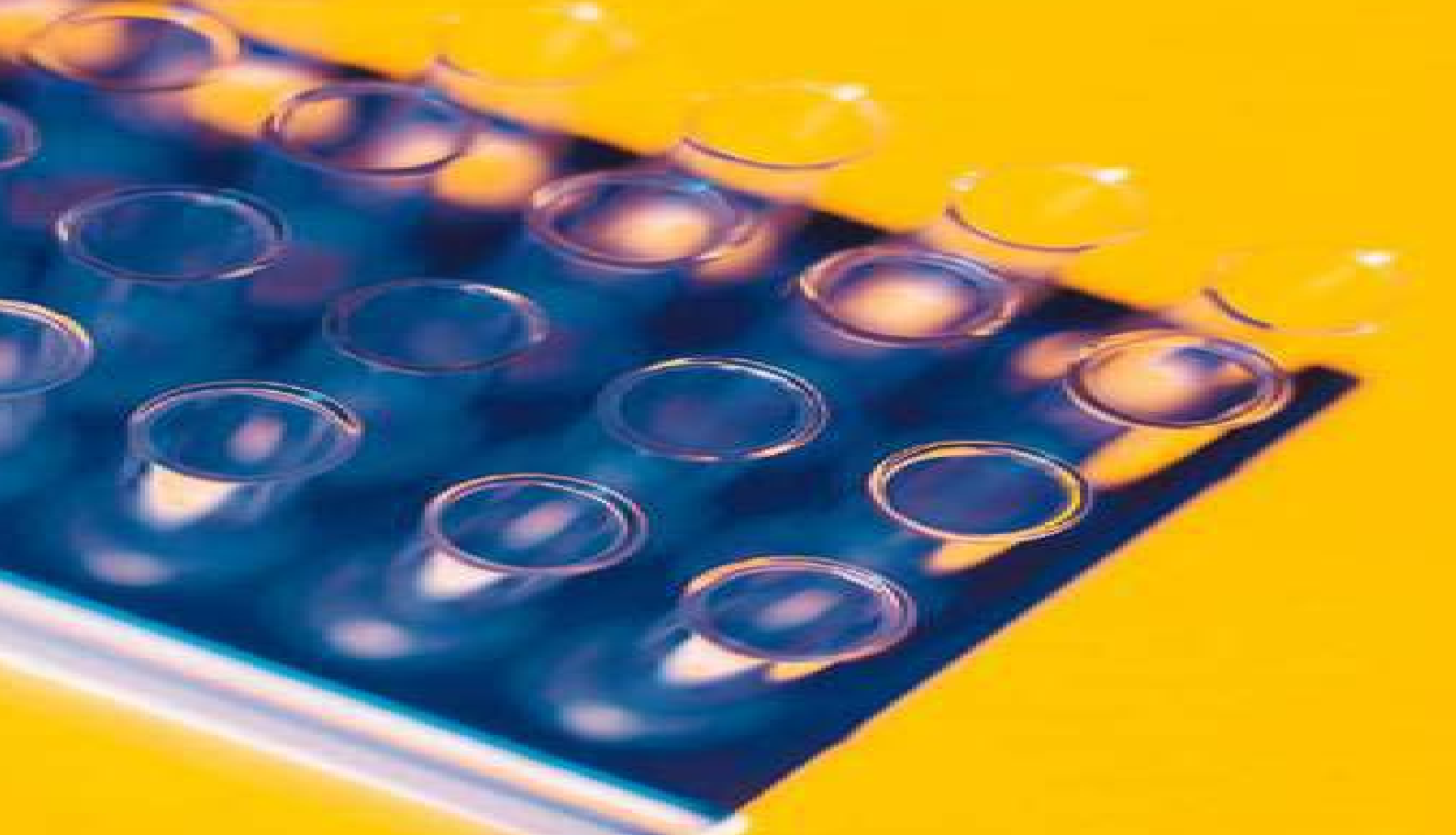
REGULATORY APPROVALS

- Deep understanding of the clinical and regulatory issues involved for conducting trials for overseas companies

EXPLORE YOUR BUSINESS POTENTIAL

Our vision is to form working partnerships with contract research organizations (CRO) to bringing customized R&D services, innovation, and efficiency outsourcing solutions to accelerate the drug discovery and development process. We have partnerships with internationally reputed custom research companies to provide customized R&D services to pharmaceutical and biotechnology companies on a strong platform of confidentiality and intellectual property protection. Our partners offer a powerful value advantage in the field of outsourced contract research and development with state-of-the-art facilities, dedicated connectivity and highly qualified researchers. Our service allows clients to access multiple outsourcing choices across the research and development value chain.

Innovae solutions provide the platform for key service solutions and engagement models for your business needs. Our “one-stop-shop” intigrated service covers all the full lifecycle aspects of your business operations. Our experts can help you to evaluate, implement, and evolve the sourcing strategy that’s right for your situation, means having the right resources, in the right location, at the right cost. We assist clients that are either considering outsourcing for the first time, or those who are already in a sourcing arrangement and need to re-evaluate their business case. Simply, we can act as the managing agent to oversee service providers on your behalf, which allows you to focus on your core business and manage your lifecycle management of your business portfolios.



PLEASE DIRECT ALL YOUR
ENQUIRIES TO

Innovae Solutions
14 Newmart Place
Edinburgh EH14 1TX
Phone: 0131 443 8058
Fax: 0870 7062571
Email: info@innovaesolutions.com
Web: www.innovaesolutions.com

EXPLORE YOUR BUSINESS POTENTIAL

More and more businesses are recognizing the potential of outsourcing. Innovae Solutions provides expert advice in translating outsourcing potential into quantifiable advantage. Our experience and expertise encompass a broad range of business sectors, functions and cultural environments. We are ready to help you take control of your investments so you can concentrate on the next horizon of business opportunities.